



Northeastern University

College of Professional Studies

Transfer Articulation Guide

Roxbury Community College A.A. Business Administration
to

Northeastern University College of Professional Studies BS Management

Roxbury Community College AA in Business Administration Courses			Northeastern University College of Professional Studies BS in Management Equivalencies		
First Semester					
ACS 102	The College Experience	3		<i>(No Transfer)</i>	0
ENG 101	English Composition 1	3	ENG 1105 + ENG 1106	College Writing 1 + Lab	3
BUS 101	Accounting 1	3	ACC 1990	ACC Elective <i>(Open Elective)</i>	3
IST 120	Microcomputer Applications	3	ITC 1000	Computer Applications	3
MAT Take MAT 103	Precalculus	3	MTH 1200	Precalculus <i>(waive MTH 1100)</i>	3
SSI 122	General Psychology	3	PSY 1100	Foundations of Psychology <i>(Open Elective)</i>	3
Second Semester					
ENG 102	English Composition 2	3	ENG 1107 + ENG 1108	College Writing 2 + Lab	3
BUS 102	Accounting 2	3	ACC 1990	ACC Elective <i>(Open Elective)</i>	3
SSI 221	Microeconomics	3	ECN 1100	Principles of Microeconomics	3
BUS 221	Business Law 1	3	MGT 2330	Business Law	3
<i>HUM/ENG/LAN Elective</i> Take HUM 163	Photography I	3	ART 1200	Digital Photography <i>(EI Core)</i>	3
Third Semester					
BUS 131	Management 1	3	MGT 1990	MGT Elective <i>(Open Elective)</i>	3
SSI 222	Macroeconomics	3	ECN 1200	Principles of Macroeconomics	3
<i>SCI Elective</i> See Note Below	Laboratory Science Elective	4		<i>(ND Core: Engaging with the Natural and Designed World)</i>	4
<i>BUS Elective</i> Take BUS 201	Intermediate Accounting I	3	ACC 2100	Financial Accounting	3
<i>SSI Elective</i> Take SSI 124 or SSI 101	Intro to Cultural Anthropology <i>or</i> World History I	3	ANT 1150 <i>or</i> HST 1100	Cultural Anthropology <i>or</i> History of the World 1: Prehistory to the Renaissance <i>(IC and SI Core)</i>	3

Fourth Semester					
BUS 206	Intro to Finance	3	FIN 2105	Introduction to Corporate Finance	3
BUS 141	Intro to Marketing	3	MKT 2100	Principles of Marketing	3
<i>SCI Elective</i> Take any	Laboratory Science Elective	4		<i>(Open Elective)</i>	4
<i>HUM/ENG/LAN Elective</i> Take ENG 110	Introduction to Speech	3	CMN 2310	Professional Speaking	3
<i>ENG Elective</i> Take any	English Elective	3		<i>(Open Elective)</i>	3

SCI Laboratory Science Elective Course Option (Complete one)

SCI 103	Biology I	4	BIO 1100 + BIO 1101	Principles of Biology 1 + Lab	4
SCI 104	Biology II	4	BIO 1200 + BIO 1201	Principles of Biology 2 + Lab	4
SCI 106	Nutrition w/Lab	4	HSC 1200 + HSC 1990	Nutrition + HSC Elective	4
SCI 123	Principles of Chemistry I	4	CHM 1100 + CHM 1101	General Chemistry 1 + Lab	4
SCI 124	Principles of Chemistry II	4	CHM 1200 + CHM 1201	General Chemistry 2 + Lab	4
SCI 143	Principles of Physics I	4	PHY 1200 + PHY 1201	Physics 1 + Lab	4
SCI 144	Principles of Physics II	4	PHY 2200 + PHY 2201	Physics 2 + Lab	4
SCI 201	Anatomy and Physiology I	4	BIO 1600 + BIO 1601	Human Anatomy and Physiology 1 + Lab	4
SCI 202	Anatomy and Physiology II	4	BIO 1700 + BIO 1701	Human Anatomy and Physiology 2 + Lab	4

**BS in Management
Courses to be taken at CPS**

General Foundation			Prerequisite
ENG 3107	Writing for the Professions–Business & SS	3	ENG 1107 + ENG 1108
ENG 3108	Writing for the Professions Lab–Business & SS	1	
General Foundation Total		4	
Business Foundation			
MTH 2300	Business Statistics	3	MTH 1100 or higher
MGT 1100	Introduction to Business	3	
PHL 2100	Business Ethics	3	MGT 1100
ACC 2200	Managerial Accounting	3	ACC 2100
MGT 2210	Information within the Enterprise	3	ITC 2010
MGT 2310	Organizational Behavior	3	MGT 1100
Business Foundation Total		18	
Major			
MGT 2100	Principles of Management	3	MGT 1100, CMN 1100, or HMG 1100
MGT 2220	Supply Chain Management	3	MGT 1100
HRM 2320	Human Resource Management	3	MGT 1100 or HMG 1100
MGT 3220	International Business	3	MGT 2100 or MGT 2310
MGT 4210	Project Management	3	MGT 2100
MGT 4220	Innovation and Change Management	3	MGT 4210
MGT 4230	New Venture Creation	3	MGT 4210, ENG 3107, and ENG 3108
MGT 4850	Business Strategy	4	MGT 2310, ENG 3107, and ENG 3108
Major Total		25	
Professional Elective (choose 3)			
CMN 1100	Organizational Communication	3	
CMN 3100	Negotiation	3	CMN 1100
CMN 3350	Intercultural Comm. & the Organization	3	CMN 1100
CMN 3360	Crisis Communication	3	CMN 1100 and CMN 2310
ITC 2430	E-Commerce Systems	3	MGT 1100
LDR 1200	Assessing Your Leadership Capacity	3	
MKT 2220	Consumer Behavior	3	MKT 1100
ENG 3300	Literature and Business Leadership	3	ENG 1103 or 1105
Professional Elective Total		9	
Open Elective Total		2	
Credits to be taken at CPS		58	
Total Credits required for CPS BS Management		120	

